

STANDARDIZED COURSE OUTLINE

SECTION I

SUBJECT AREA AND COURSE NUMBER: BBG 232

COURSE TITLE: BUSINESS LAW II

COURSE CATALOG DESCRIPTION: An in-depth study of commercial law, including the Uniform Commercial Code as it applies to sales of goods and lease contracts, negotiable instruments, secured transactions, and bailments; personal property, real property, bankruptcy, insurance, wills and trusts, professional liability, and international law. Together with BBG 231, BBG 232 covers the topics that are tested in the Business Law component of the Regulation (REG) section of the CPA Exam, which component makes up approximately 25% of the REG section.

LECTURE HOURS PER WEEK: 3

CREDIT HOURS: 3

LAB HOURS PER WEEK (if applicable): N/A

PREREQUISITE(S): BBG 231, Business Law I

SECTION II

A. SCOPE: This course covers the following areas of law:

DOMESTIC AND INTERNATIONAL SALES AND LEASE CONTRACTS

The Formation of Sales and Lease Contracts
Title, Risk, and Insurable Interest
Performance and Breach of Sales and Lease Contracts
Warranties and Product Liability

NEGOTIABLE INSTRUMENTS

The Function and Creation of Negotiable Instruments
Transferability and Holder in Due Course
Liability, Defenses, and Discharge
Checks, the Banking System, and E-Money

CREDITORS' RIGHTS AND BANKRUPTCY

Creditors' Rights and Remedies
Secured Transactions
Bankruptcy Law

PROPERTY

Personal Property and Bailments

Real Property and Landlord-Tenant Relationships

SPECIAL TOPICS

Insurance

Wills, Trusts, and Elder Law

Professional Liability and Accountability

International Law

B. REQUIRED WORK: Will vary by instructor. See course section syllabus for details.

C. ATTENDANCE AND PARTICIPATION: Regular attendance and class participation are expected. (Specific instructor policies will be listed in the course section syllabus).

D. METHODS OF INSTRUCTION: The methods of instruction are determined by each instructor and may include but are not limited to lecture, lecture/discussion, small group, collaborative learning, experimental/exploration, distance learning, student presentations, or use of technologies such as audio-visual materials, and computer. Distance learning sections are taught on the Web Vista platform with a plug in e-pack specifically designed for the textbook.

E. OBJECTIVES, OUTCOMES, and ASSESSMENT

The following objectives and outcomes represent the department's core requirements for student achievement:

LEARNING OBJECTIVES	LEARNING OUTCOMES	ASSESSMENT METHODS
To demonstrate an understanding of :	Students will:	As measured by:
General common law contract principles; UCC Article 2 requirements governing sales of goods contracts, Article 2A requirements governing lease contracts, Article 3 requirements governing negotiable instruments, Article	Be able to identify the basic common law principles that make a contract valid, void, voidable, or unenforceable, contract remedies and computation of contract damages; identify UCC requirements, including causes of action and defenses, and exceptions to common law principles, that govern sales of goods contracts, lease contracts, negotiable instruments, banking transactions, and secured transactions; describe federal and state laws governing express and implied warranty claims and defenses, and state	Exams, quizzes, class participation, class presentations, results on the ETS 2 Year Major Field Test in Business, end of chapter case problems, case briefings, term papers, and other written assignments

<p>4 and 4A requirements governing banking transactions, and Article 9 requirements governing secured transactions; warranty and products liability claims; state laws governing real and personal property, wills and trusts, liability of professionals, including CPA's, and insurance; the federal bankruptcy code; and international law</p> <p>Use of analysis, synthesis, and evaluation skills to conduct legal research, through the use of law library and computer resources, and identify and resolve legal issues</p> <p>Communicate effectively both orally and in writing in professional situations, and interact appropriately and effectively with others</p>	<p>torts laws governing products liability claims and defenses; identify the elements required to make an instrument negotiable, the rights of holders in due course, the effects of fraud, mistake, undue influence and duress on contracts and negotiable instruments, and requirements to perfect various types of liens; identify legal principles that govern rights in and transfer of personal and real property, including various forms of deeds that can be used to transfer real property; identify basic estate planning instruments and requirements for their execution; identify insurance types, coverages and exceptions, clauses and their meanings, and causes of actions and defenses in insurance claims; describe the operation of different chapters under the federal bankruptcy code; describe acts and omissions that expose professionals, including CPA's, to liability, and defenses to claims; and describe principles of international law.</p> <p>Be able to identify legal issues in various factual situations, conduct basic legal research, and organize and present information in various forms, such as briefing of cases, legal arguments, case problems, or term papers.</p> <p>Be able to present case problems or case briefs in class, and attend out of class activities, such as court observations, libraries, other colleges, and special events, such as out-of-class lectures</p>	<p>Participation in class lectures and in computerized legal research and trips to law libraries; submission of end of chapter case problems, case briefings, term papers, and other written assignments</p> <p>Reports and class presentations on court observations, and visits to law libraries, other colleges, and special events, such as out-of-class lectures</p>
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F. TEXT(S) AND MATERIALS: Clarkson, Miller, Jenz & Cross, West's Business Law (10th ed; West, ISBN: 0324303904). Also required for distance learning sections of the course is the course access code (West, ISBN 0324379986).

G. INFORMATION TECHNOLOGY: Required for the instructor: Classroom desktop/laptop computer, computer overhead projector and internet access for teaching. Required for students: No resources in class, but access to a computer and the internet outside of class to complete some assignments.